

Salamander Designs and Screen Innovations Team Up to Provide Fast, Modern “Place Projector Here” Solutions for Customers

Industry’s best-looking, innovative screens just became the world’s fastest and easiest to install with most popular ultra-short throw projectors.

Bloomfield, CT— December 04 2018 — Salamander Designs and Screen Innovations® (SI®) today revealed their partnership which supports streamlined solutions for Ultra-Short Throw Credenzas and the made-to-order Solo Pro line of motorized screens. Commercial and residential integrators now further benefit from best-in-class display systems that are easy to specify, simple to install, beautiful to behold—and require no electrician or outside labor.

Salamander’s legendary Ultra-Short-Throw Credenzas matched with SI’s Solo Pro and their optical “ST” material specifically suited for Ultra-Short-Throw projectors, take all the guesswork *and the tedious part of the labor* out of deploying display solutions in close quarters in homes, offices and classrooms. The combo is literally a ‘place projector here’ solution – that works beautifully with the lights on.

“This is a unique proposition for the integrator and customer alike. No need to fish wires, so it’s much faster to install,” said Scott Srolis, vice president of sales and marketing at Salamander Designs. “Jointly we have made it easy to present, purchase and a speedier set up from start to finish. Just pick the size, select the color and then add the projector of choice for a gorgeous, seamless solution.”

Salamander’s projector credenzas feature a flexible aluminum support chassis, flush top surface, recessed projector cavity design and active cooling system, plus built-in louvers to vent warm air and keep equipment cool. The advanced cabinet provides fast, easy access to components and wiring for servicing. Like all ultra-high-quality Salamander furniture, these projector credenzas are available in a full array of current colors and finishes to suit any décor and can be custom configured with super-rapid deployment for integration partners, designers and customers.

The new Solo Pro screens are the first motorized screens with SI’s optical Short Throw material available with two motor options; lithium-rechargeable or low-voltage (24v) which means no electrician or special wiring is required. They are available in sizes up to 100-inches diagonally (in custom ordered one-inch increments) and with 12 designer-selected color options to match your customer’s decor.

“Our dealers tell us all the time that they need a solution that truly gives them the ability to do something totally unique, custom, and cool for their customers, so partnering with Salamander was an absolute no-brainer,” said Skyler Meek, Director of Marketing at SI. “We are both made in the USA, we actually care about our dealers, and yes we have the coolest combo to hit the custom integration market in a long time.”

About Salamander Designs, Ltd.

For more than 25 years, multiple award-winning Salamander has been designing and manufacturing premium quality furniture for residential and commercial audio/video integration that complements any space. Committed to the promise that every customer deserves furniture that is shaped by their needs, Salamander’s expert design team and build-to-order formula serve a wide range of markets equally, including the advanced audiophile, luxury residential and commercial customers of all sizes and categories. All products are custom made in a 100% solar powered USA facility, uniquely quick shipped within days and backed by a lifetime warranty which includes superior support. It’s not just furniture, its furniture engineered to make today’s electronics, technology and people work and live better. To learn why global companies such as Sony, Microsoft, General Electric, NBC Sports and thousands of customers worldwide rely on Salamander furniture and accessories, visit salamanderdesigns.com.

About Screen Innovations

SI was started in Ryan Gustafson's garage in 2003, frustrated with the lack of quality and innovation in the screen markets, he ventured out to build his own. The rest is history. Ever since, we have continued his focus on quality and innovation in our hand-built product line, growing into the company we are today. We employ over 100 Americans (including some Veterans) to whom we offer competitive wages, health and dental insurance, retirement benefits and more. See Solo Pro in action at screeninnovations.com

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